



You are Invited to Attend the 2017 WBD Seminar Series



In business having partners with the right resources to help you succeed is paramount. When it comes to helping deliver customer friendly commercial financing, WBD is "Your Business Finance Resource."

Come and learn from the state's premier SBA experts who will help you understand how to unlock the power of the 504 loan program to better meet today's customer challenges and win more deals.

Our "traditional" morning session will provide a high-level overview of the SBA 504 program and how to utilize the 504 refinance program. Our newly updated presentation will utilize several case studies to demonstrate the value of these programs. Additionally, we will preview a host of new online resources designed to help make your life easier, including the new Wisconsin Lending Guide. Seminar attendees will receive a free one-year subscription to this comprehensive on-line resource formerly known as the WBA Economic Development Manual.

At several locations we will again offer a more detailed afternoon session — designed to meet the needs of credit analysts, portfolio managers and credit/loan/SBA administrators — providing a more in-depth study of SBA's 7(a) program including; specific program Eligibility, underwriting, structuring, closing, funding, and servicing rules and regulations.

We will also identify the resources WBD offers to assist your SBA 7(a) lending efforts.

Join us as we help you take your SBA knowledge and understanding to the next level!

Agenda

8:00 - 8:30
Networking and
Continental Breakfast

8:30 - 11:30
Morning Session

11:30 - 1:00
Lunch break for locations with
afternoon sessions. Lunch is not
provided.

1:00 - 4:00*
Afternoon Session

**Only at selected locations*

Cost

Morning Session - \$25

Afternoon Session - \$25

Attend both for only \$40 (\$10
savings)

Registration is free for lenders who
partnered with WBD in the 504
program in 2016.

For questions please contact WBD
at 608-819-0390 or
wbdevents@wbd.org

Register Below!

2017 WBD Seminar Schedule

Click on a date below to register

Date	City	Location	Session Offered
February 14th	Sheboygan	Blue Harbor Resort	Morning only
February 15th	Oshkosh	La Sure's Banquet Hall	Morning and Afternoon
February 16th	Kenosha	Hampton Inn	Morning only
February 21st	Green Bay	Olde 41	Morning only
February 22nd	Brookfield	Sheraton Milwaukee Brookfield Hotel	Morning and Afternoon
February 23rd	Platteville	Wisconsin Bank & Trust - Community Rm	Morning only
February 28th	Madison	Crowne Plaza	Morning and Afternoon
March 1st	Eagle River	Eagle River Inn & Resort	Morning only
March 2nd	Wausau	Jefferson Street Inn - Liberty Room	Morning and Afternoon
March 7th	Milwaukee	WWBIC Office	Morning only
March 8th	Wisconsin Dells	AmericInn	Morning only
March 9th	Lacrosse	Stoney Creek Inn	Morning only
March 14th	Eau Claire	Florian Gardens	Morning and Afternoon
March 15th	River Falls	Kilkarney Golf Course	Morning only
March 16th	Duluth	Canal Park Lodge	Morning only

Questions? Please contact Sherry Jahoda at 608-316-7149 or email at sjahoda@wbd.org