



# Put the WBD Team to Work for You!



The WBD staff has hundreds of years of experience in commercial lending and working with the SBA waiting to help you, and your customers, succeed.

At WBD we know the power that SBA lending can have in properly structuring business loans. We also know that understanding how to work with the SBA can be a challenge, so lean on us for help.

WBD's Service Company is able to offer a variety of assistance and services directly to your institution to provide support for your SBA lending operations.

Support for your SBA efforts:

## **SBA 7(a) loan packaging services**

Want to utilize the 7(a) program, but don't have the internal expertise? Let WBD handle your loan application process on your behalf.

## **Live technical support**

Think you can handle the SBA process on your own, but want a partner who is accessible and speaks your language to help you when you get stuck? WBD offers technical support packages that give you access to real, live people who know how to help and are available when you need them.

## **Training**

From understanding the SBA 504 program to helping you get a SBA lending program established at your bank, WBD staff conducts training for hundreds of lenders every year. We specialize in creating and delivering custom training and support materials to meet the needs of lenders across our service area.



**For more information, contact Wenda Roycraft**

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