

MEMBERSHIP APPLICATION

To become a member of Wisconsin Business Development Finance Corporation, please complete the following application form and return it with your annual membership payment of \$100 to:

**Wisconsin Business Development
P.O. Box 2717, Madison, WI 53701-2717**

Name:	_____
Business/Bank:	_____
Address:	_____
City, State, Zip:	_____
Phone:	_____
Fax:	_____
Email:	_____
Business/Bank website:	_____
Amount Enclosed \$	_____

This form can be reproduced, if additional applications are needed.

If you have any questions about membership in WBD, please contact Kim Kindschi by phone at 608-819-0390 or by email at klkindschi@wbd.org.

**WISCONSIN
BUSINESS DEVELOPMENT**
FINANCE CORP.

OFFICE LOCATIONS

MADISON

Phone: 608-819-0390 Fax: 608-819-0393
P.O. Box 2717, Madison, WI 53701-2717
Joseph Wolfe, President, jwolfe@wbd.org
Kim Kindschi, Exec. V.P., klkindschi@wbd.org
John Macke, Senior Vice President, jmacke@wbd.org
Michael Hitt, Vice President, mhitt@wbd.org
Diane Pasley, Vice President, dpasley@wbd.org
Pamela Rich, Vice President, prrich@wbd.org
Lawrence Schwenn, Vice President, lschwenn@wbd.org

EAU CLAIRE

Phone: 715-834-9474 Fax: 715-834-9482
P.O. Box 1417, Eau Claire, WI 54702-1417
Mike Dieckman, Vice President, mdieckman@wbd.org

FOX VALLEY

Phone: 920-231-5570 Fax: 920-231-5474
P.O. Box 3178, Oshkosh, WI 54903-3178
Jason Monnett, Vice President, jmonnett@wbd.org
Rich Diemer, Econ. Dev. Loan Officer, rdiemer@wbd.org

GREEN BAY

Phone: 920-496-2109 Fax: 920-496-5909
2701 Larsen Rd., Green Bay, WI 54303
Jason Monnett, Vice President, jmonnett@wbd.org

HUDSON

Phone: 715-381-6719 Fax: 715-381-6776
1810 Crest View Dr., Suite 5B, Hudson, WI 54016
Jeremy Price, Vice President, jprice@wbd.org

STEVENS POINT

Phone: 715-343-9082 Fax: 715-343-9083
2417 Post Rd., Stevens Point, WI 54481
Dan Timm, Vice President, dtimm@wbd.org

WAUKESHA

Phone: 262-970-8533 Fax: 262-970-8535
W229 N1433 Westwood Dr., Suite 206, Waukesha, WI 53186
David Kircher, Senior Vice President, dkircher@wbd.org
Stephen Bonnell, Vice President, sbonnell@wbd.org
Steve Kohl, Loan Officer, skohl@wbd.org
Carol Maria, President of Wisconsin Business Development Service Company, LLC, cmaria@wbd.org

800-536-6799

**WISCONSIN
BUSINESS DEVELOPMENT**
FINANCE CORP.

Membership



**Providing Access to Capital
Providing Access to Opportunity**

WBD

www.wbd.org

MEMBERSHIP BENEFITS

As a member of Wisconsin Business Development Finance Corporation (WBD), you can take advantage of a wide variety of benefits. In addition to a number of company sponsored events, you receive a complimentary registration to attend the annual Seminar Series, an invitation to the Regional Meetings held in November and December, the company newsletter, the change notices from SBA, the Economic Development Manual and a listing in the Membership Section of the company website. These are just a few of the membership opportunities available.

WBD is an emerging economic development company that continues to expand the range and scope of its activities to better serve its members, customers and business affiliates. Over the past few years, WBD has been involved in a number of initiatives which have added to the value of membership.

- Created the Wisconsin Business Development Service Company, LLC to provide portfolio service to small business loan funds throughout Wisconsin
- Partnered with DirectorConnector, an online service that connects companies seeking candidates for their board of directors with individuals searching for opportunities to serve as directors
- Expanded the WBD Advisory Group to better represent the company's increasingly diverse membership, business and customer base

(Continued on next panel)

PROVIDING ACCESS

MEMBERSHIP BENEFITS CONTINUED

- Broadened the number of options in the lender services area
- Partnered with Wisconsin Entrepreneurs' Network (WEN)
- Increased the number of educational programs
- Expanded the number of strategic partnerships to provide additional products and services that can be used in an increasingly competitive business environment
- Intensified advocacy efforts for small business at the state, regional and national levels

ADDED RESOURCES

In addition, Wisconsin Business Development Finance Corporation is a resource for education and training programs, consultation services, strategic planning and technical assistance. WBD also is involved with other local, regional and statewide organizations that support non-profit businesses, venture capital initiatives and angel investor networks. Examples of these partnerships include:

- Forward Community Investments
- Green Bay Business Assistance Center
- Milwaukee Economic Development Corporation
- Waukesha County Economic Development Corporation

TO CAPITAL

YOUR DEVELOPMENT PARTNER

Wisconsin Business Development Finance Corporation (WBD) is a private, non-profit, member-based organization created to assist Wisconsin businesses gain access to capital, create jobs and promote community development through long-term, fixed-rate financing at a market-based interest rate.

WBD is one of the largest and most successful Certified Development Corporations in the nation with a loan portfolio in excess of \$400 million, a staff of over 35 professionals and seven locations throughout the state.

Each of the company's regional offices is staffed with experienced loan officers and credit analysts who have an excellent understanding of the funding needs of businesses and current knowledge of available financing options.

Partnering with Wisconsin financial institutions since 1981, over \$2 billion of community development projects have been funded, creating more than 64,000 jobs statewide.

For complete information about Wisconsin Business Development Finance Corporation, please visit our website at www.wbd.org.

OUR MISSION STATEMENT

Wisconsin Business Development Finance Corporation provides the knowledge, service and resources that foster economic development solutions to grow jobs, businesses and communities.

TO OPPORTUNITY