

MAY 2011

The 20-year effective rate for loans approved in FY 2011 and sold this month is 5.639%\*

The 10-year effective rate for loans approved in FY 2011 and sold this month is 4.592%\*

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**Our New Look:**

Readers of @WBD will notice an all-new "look and feel". We hope that you find the @WBD more intuitive and more enjoyable to read.

If at any time your e-mail address should change, please update your profile at the bottom of this e-mail "Manage your Subscription".

**2011 Wisconsin Lenders Conference:  
May 19th & 20th**

Please join us at the upcoming Lenders Conference at the Kalahari Resort & Conference Center where WBD Staff will present several break out sessions.

Jason Monnett will present "Practical Applications of the SBA 504 Loan Program" which is designed for those that have a basic understanding of the 504 program but are looking to learn more about all of its possible applications with the expanded 504 abilities that are now available. Special attention will be given to the latest updates on 504 refinance capabilities.

David Kircher and Rich Diemer will moderate "All the Players" and "Let's Make a Deal". These sessions will showcase a number of credit enhancement and creative financing programs available for use in Wisconsin. Case studies will help you recognize the best alternatives for your customers.

For more information on the Lender's Conference or to register, please visit

<http://www.uwsp.edu/conted/lenders/default.aspx>

A reminder that WBD is sponsoring Golf at Trapper's Turn on Friday, May 20th for the first 120 people to sign up. You must also be registered for the Lenders Conference.

